

Vaya (formerly Vizient) Agency Update

Beena S Peters, DNP, RN, FACHE

Chief Nursing Executive

Charles A Jones

Chief Procurement Officer



**COOK COUNTY
HEALTH**

Overview

- Contract Scope
- Contract Implementation & Benefits
- Contract Agency Use
 - FY 22 Update (December to August)
- Current Agency Recruitment Challenges
- County Recognized MBE-WBE Usage

Vaya Contract Scope

Due to current nursing vacancies and emergent staffing (e.g. COVID-19, Monkey Pox) needs, this contract supplements existing workforce to provide safe quality care

Provides Contract Labor Management services for Nursing and support staff positions across Cook County Health facilities

Benefits and Strategies

Contract Implemented December 13th 2020

- Due to COVID, CCH staffing need increased by **400%**
- Expanded Nursing Agency vendor pool from **6** to **49** as 10/3/22
- Increased fill rate on agency personnel requests from ~ **30 %** to over ~**93% (current)**.
- Reduced fragmented, cumbersome invoicing process from over **20** weekly to **5 (Vaya)**
- Vaya has a larger pool to recruit to meet the urgent and immediate staffing need
- All qualified agency staff provided by MBE-WBE vendors accepted

Vaya	FY 21	FY 22 (as of August)
FTE Contract staff to backfill vacancy	173	449
Agency Personnel Onboarded/Used	1500	1600

Contract Usage

FY 22 (Dec'21 to Aug'22)

FY 22	Usage		
Facility	FTE	Vacancy as of Aug'22 w/Benefit Factor*	Vacancy as of Aug'22 w/o Benefit Factor*
Stroger/APU	298	546	444
Provident	23	60	49
Correctional Health	53	188	156
Ambulatory Specialty	43	73	60
ACHN	31	50	41
Total	449	916	751

CCH continues to use Vaya agency to cover vacancies and COVID staffing needs

Ambulatory is also using agency to supplement Monkey Pox and Migrant Clinic.

Recruitment Challenges

Increased Nurse staffing need across the county

- COVID related staffing including vaccination
- Increased Nursing demand and gap
- High agency turnover
- Increased demand for travel nursing staff to fill the short-term assignment
- Highly attractive compensation package for agency staff

National Nursing Shortage trend

- The 2021 average RN turnover nationally is **23%**. It increased from **19.6%** in 2020.
- Nurse workforce is nearing retirement, with an average age of 54
- By 2024, the United States projected to have 1 million fewer nurses than needed

Vaya Vendor Pool for CCH

24/7 Medstaff (EPN Enterpricises, Inc.)
A1 Healthcare Staffing, Inc.
ATC Healthcare Services, Inc.
AYA Healthcare, Inc.
Advanced Care Services, Inc.
Aequor Healthcare Services, LLC
American Traveler Staffing Professionals, LLC
Aura Staffing Partners, LLC
Aureus Nursing, LLC
CoreMedical Group (CMG CIT Acquisition, LLC FKA Circharo Acquisition, LLC)
Covelo Group, Inc.
Flexcare Medical Staffing (Flexcare, LLC)
Focus Staff Services, LP
Fusion Medical Staffing, LLC
HCL Global Systems, Inc.
Health Carousel Travel Network, LLC
Trustaff Travel Nurses, LLC
Host Healthcare, Inc.
Kore SAE, LLC
LRS Healthcare (Lawrence Recruiting Specialists, Inc.)
LaSalle Staffing (LaSalle Network, Inc.)
LiquidAgents Healthcare, LLC
Malone Workforce Solutions, Malone Healthcare (Management Registry, Inc.)
Maxim Healthcare Services, Inc. dba Maxim Staffing Solutions and Reflectxion Resources, Inc. dba Reflectx Staffing Solutions
Maximum Healthcare Solutions, Inc.

Med-Call Healthcare, Inc.
MedPro Staffing (Management Health Systems, LLC)
Medical Solutions, LLC
Medix Staffing Solutions, Inc.
Nomad Nurses, Inc.
Nurses PRN (PRN Health Services, Inc.)
O.R. Staffing Solutions, Inc.
Onestaff Medical, LLC
PNI (Professional Nursing, Inc.)
Planet Healthcare, LLC
Protouch Staffing (Pro-Touch Nurses, Inc.)
RNnetwork, CompHealth Medical Staffing, Foundation Medical Staffing (CHG Medical Staffing, Inc.)
Soliant Health, Inc.
Stability HealthCare, Inc.
Sunbelt Staffing, LLC
Supplemental Health Care (SHC Services, Inc.)
The Nurse Agency, Inc.
Titan Nurse Staffing, LLC
TotalMed Staffing, Inc.
Travel Nurse across America, LLC
Triage, LLC (FKA: TaleMed)
Trusted, Inc.
UNI (Professional Resource Enterprises, Inc.)
vTech Solution, Inc.

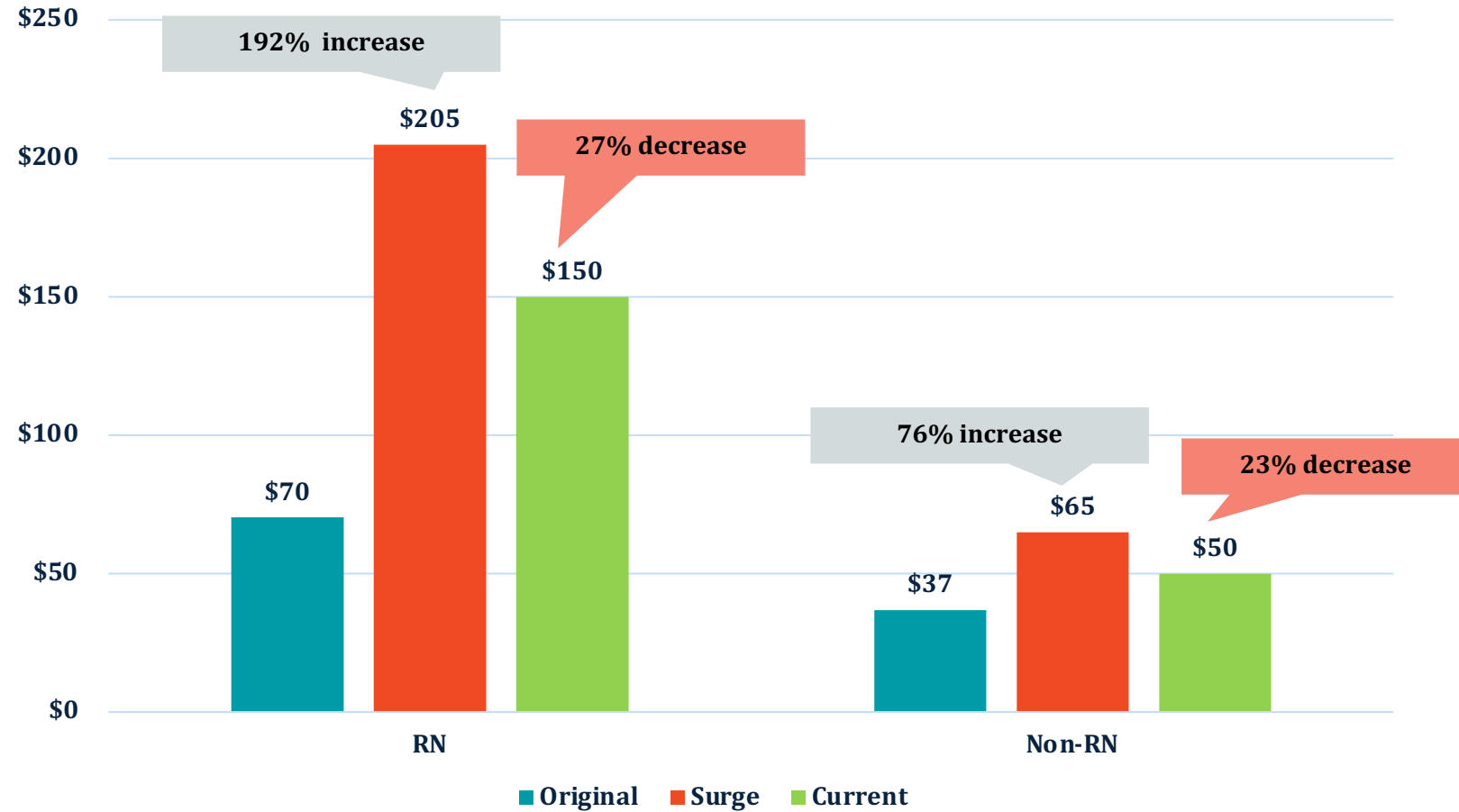


Cook County Health - Diversity Supplier Hours

Agency	Dec 2020- April 2021	May 2021- September 2021	October 2021- February 2022	March 2022 - July 2022
Advanced Care Services, Inc.	4,311	11,821	8,550	13,683
Kore SAE, LLC	2,579	6,682	2,331	1,434
PNI (Professional Nursing, Inc.)	952	3,198	5,982	6,949
The Nurse Agency, Inc.	309	3,407	8,366	8,472
Grand Total	8,151	25,108	25,229	30,538

Vaya Rates

Comparison



COOK COUNTY
HEALTH



THANK YOU



COOK COUNTY
HEALTH